



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

PAYTM

Campus Internship - 2019 Passing Out Batch

Company	PAYTM			
Batch	2019 Passing Out Batch			
Joining	May 2019			
Date of Campus	Will be Informed later			
Reporting Time	Will be Informed later			
Venue	Will be Informed later			
Job Title	Profile 1: Sales Profile 2: KAM (Key Account Manager) Profile 3 : Operations			
Eligible Degrees	B.Tech / BSc / MCA / MSC			
Eligible Branches	All			
Eligibility Criteria	10 th	-	No % Criteria	
	12 th	-	No % Criteria	
	Graduation	-	No % Criteria	
	Post-Graduation	-	No % Criteria	
Location	Noida			
CTC	2.6 Lacs to 2.8 Lacs			
Roles & Responsibilities	Profile 1 : <ul style="list-style-type: none">• Present, promote and sell products/services using solid arguments to existing and prospective customers• Establish, develop and maintain positive business and customer relationships• Analyze the territory, reach out to the customer through cold calling• Achieve agreed upon sales targets and outcomes within schedule Profile 2: <ul style="list-style-type: none">• We are looking for a skilled Key Account handler to oversee the relationships of the company with its most important clients.• You will be responsible for obtaining and maintaining long-term key customers by comprehending their requirements.• The ideal candidate will be apt for building strong relationships with strategic customers. You will be able to identify needs and requirements to promote our company’s solutions and achieve			

	<p>mutual satisfaction</p> <p>Profile 3:</p> <ul style="list-style-type: none"> • Good Knowledge of Excel/MS Office (Should know how to use the formula's i.e. V-LOOKUP and other important formulas) • Should be able to handle the merchant, customers and internal stakeholders, pro-actively approach them if in case of any concern • Good Knowledge of Excel/MS Office • Should be able to handle the merchant, customers and internal stakeholders, pro-actively approach them if in case of any concern
Incentive	<ul style="list-style-type: none"> • Get a chance to intern with one of the leading unicorns of India • Get mentored by the dynamic Paytm leadership team • Get experience certificate after successful completion of your campus ambassador program • Also, get Paytm Cash* up to Rs 30,000 + additional Rs 1000 per school on-boarded
How to Apply?	<p>Interested and eligible students need to apply on the link given below latest by 29th May 2019 by 6:00 PM</p> <p>Click here to apply</p> <p>Late entries will be automatically deleted.</p>

My Best Wishes are with you!

Prof. Dr. Ajay Rana
Advisor